



Greeting: Hello, and thank you for calling. My name is [OpName]. Are you a new or existing client?

i. New Client

- a. I would be happy to help you with that. I just have a few questions for you, if that's alright. May I have your first name?
- b. May I have the spelling of your last name?
- c. And what is the best number to reach you?
- d. Okay, [FirstName], is this for a commercial or residential property?
  - i. Commercial
    1. Thank you, [FirstName]. Are you looking for window cleaning for one office or an entire building?
      - a. Okay, [FirstName]. I will relay the message to our Office Manager who will get back to you shortly to schedule a walk through. Thank you for calling, and enjoy your day!
        1. Send message through.
  - ii. Residential
    1. Thank you, [FirstName]. Are you looking for window cleaning for a single apartment or the entire property?
      - a. Okay, [FirstName]. I will relay the message to our Office Manager who will get back to you shortly to schedule an estimate. Thank you for calling, and enjoy your day!
        - i. Send message through.

ii. Existing Client

- a. I would be happy to help you with that. I just have a few questions for you, if that's alright. May I have your first name?
- b. May I have the spelling of your last name?
- c. And what is the best number to reach you?
- d. Thank you, [FirstName]. What message would you like me to pass on?
- e. Okay, [FirstName]. I will send your information along and have your call returned. Thank you for calling, and enjoy your day!
  - i. Send message through.

iii. Neither (All Other Calls)

- a. I would be happy to help you with that. I just have a few questions for you, if that's alright. May I have your first name?
- b. May I have the spelling of your last name?
- c. And what is the best number to reach you?
- d. Thank you, [FirstName]. What message would you like me to pass on?
- e. Okay, [FirstName]. I will send your information along and have your call returned. Thank you for calling, and enjoy your day!
  - i. Send message through.